

### Frozen Poultry (WC):

#### Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during January 2005. The denominator represents the total number of FEU shipped, by carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, January 2005.

#### Market Share-January:

Each carrier's current market share is based on the number of containers shipped during January 2005. Source: PIERS, January 2005.

#### Market Share-CY 2005:

Each carrier's market share is based on the total number of containers shipped throughout the 2005 calendar year. Source: PIERS, 2005.

#### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

#### Ocean Rates:

Ocean rates are applicable for March 31, 2005. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Ide through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, extariff rate retrieval system, and individual shipping line websites.

#### Container Rate:

Container rates for Frozen Poultry are quoted on full, 21 KT per 40-foot refrigerated containers unless otherwise noted. Container movements of frozen poultry are defined by PIERS as "poultry, chiefly fresh and frozen."

#### **Definitions:**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean/index/asp.

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L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Poultry (WC)

Monthly Market Share For: January 2005

Month\Year: 92.0 \ 92.0

Month Car. 02.0	(02.0	Market	Transit				Surcha	ırges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	<b>BAF</b>	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hanjin	67%	67%	11									
MOL	33%	33%	9	\$3,000	\$320	\$40						\$3,360
									A	lverage Conta	iner Rate	\$3,360

L.A./L.B./Oakland Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: January 2005

Month\Year: 392.0 \ 392.0

Month (1 car. 002.0 (	002.0		Transit									
Carrier	Market Share		Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Yang Ming	26%	26%	15	\$115 <sup>16</sup>	\$17 <sup>16</sup>	\$40					21 KT	\$2,812
China Shipping	15%	15%	15	\$1,600								\$1,600
cosco	15%	15%	14	\$2,289								\$2,289
Evergreen	10%	10%	14									
Hatsu Marine Ltd.	9%	9%	14									
Madrigal	6%	6%	17									
NYK Line	6%	6%	13									
Hanjin	5%	5%	14									
Hyundai	3%	3%	17									
MOL	3%	3%	13	\$3,000	\$320	\$40						\$3,360
Maersk-SeaLand	2%	2%	17	\$3,500	\$320	\$40						\$3,860
SAF Marine	1%	1%	22									

Average Container Rate \$2,432

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<sup>16</sup> Rate is calculated per KT not by container.

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Frozen Poultry (WC)

Monthly Market Share For: January 2005

Month\Ye	ar. 2 (	٦ ١	2.0	١

Month Car. 2.0 (2.0		Market	Transit				Surcha	ırges:				Container
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
MOL	100%	100%	17	\$3,500	\$320	\$40						\$3,860
									A	lverage Cont	ainer Rate	\$3,860

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Frozen Poultry (WC)

Monthly Market Share For: January 2005

Month\Year: 91.0 \ 91.0

Wildiam (Tear. O'1.0 (O'1.0	Market Share	Market	Transit	Time Ocean								
Carrier		Share CY	Time in Days		BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Yang Ming	75%	75%	13									
Evergreen	9%	9%	12									
Hyundai	7%	7%	17									
Hanjin	4%	4%	13									
COSCO	3%	3%	13	\$2,800								\$2,800
APL	2%	2%	15	\$119 <sup>16</sup>	\$17 <sup>16</sup>	\$40						\$2,896
									A	verage Contai	ner Rate	\$2,838

<sup>16</sup> Rate is calculated per KT not by container.

Evergreen

L.A./L.B./Oakland Ports To Manila, Philippines

100%

100%

18

Frozen Poultry (WC)

Monthly Market Share For: January 2005

Month\Year: 4.0 \ 4.0		Market	Transit				Surcha	irges:			
	Market	Share	Time	Ocean							Container
Carrier	Share	CY	in Days	Rate	<b>BAF</b>	CHASSIS CAF	THC	CFS Rec ARB	Cotton R.	Size	Rate

Average Container Rate

L.A./L.B./Oakland Ports To Singapore

Frozen Poultry (WC)

Monthly Market Share For: January 2005

Month\Year	38.0 \	38.0

Month (Year: 38.0	\ 36.0	Market	Transit	ime Ocean								
Carrier	Market Share	Share CY	Time in Days		BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hanjin	47%	47%	19									
K Line	26%	26%	19									
Yang Ming	11%	11%	21									
MOL	11%	11%	20	\$3,500	\$320	\$40						\$3,860
OOCL	5%	5%	17									
									4	verage Conte	nin <i>o</i> v Rato	\$3,860

Average Container Rate

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L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Poultry (WC)

Monthly Market Share For: January 2005

Month\Year: 50.8 \ 50.8

Month Year. 50.6 \ 50	Market Share	Market	Transit				1					
Carrier		Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
NYK Line	65%	65%	11									
Yang Ming	16%	16%	10									
OOCL	8%	8%	9									
Hyundai	7%	7%	12									
K Line	4%	4%	10	\$2,600	\$140	\$40						\$2,780
MOL	0%	0%	17	\$3,000	\$320	\$40						\$3,360
									A	lverage Conta	ainer Rate	\$2,780